VOGEL’S, AV MOUNTING SOLUTIONS
THAT GROW YOUR BUSINESS

To satisfy every individual consumer taste and budget, you want to sell a variety of products and features at different price points. As the expert in mounts for audio and video equipment, Vogel’s offers two different brands and a full array of high quality products so you can always sell an associated product with a flat screen TV. Extra flexibility and choices that can help you grow your business.

Proud to introduce.....
Satisfy your “early adopter” consumers by offering them the latest solutions for their ultra-thin flat screens. Based on the latest consumer insights, Vogel’s new “Virtually Invisible” THIN Series is specially designed to make ultra thin/LED screens look as slim and compact as possible. It comes in the popular sizes of 81 cm - 132 cm / 32” - 52”. This exciting new line includes 1 remote-controlled wall mount and 3 regular wall mounts. Just 4 SKUs to maximise your shelf space.

Stylish additions to the 8000 Series
Two new floor stands with a stylish design have been added to the award winning Vogel’s 8000 Series so you can now offer consumers even more options. This product line continues to grow rapidly because it offers clear choices in three distinct product categories: Motion+, Motion and SuperFlat™ – and a number of multi functional accessories.

Physix brand for first-time buyers
Vogel’s launched its Physix by Vogel’s brand to address the needs of first-time buyers. Many of these consumers feel unsure when purchasing a wall mount. They are looking for a strong and simple solution that is also easy and affordable. With Physix, you can offer these customers a complete range of wall mounts to choose from.

Today it is more important than ever to work with strong strategic partners if we are going to continue to grow and expand. Let’s help each other succeed.

Gerdi Vogels
CEO Vogel’s
### THIN Series
- Remote Controlled Ultra thin/LED wall mount
- Full Turn & Tilt Ultra thin/LED wall mount
- Tilt Ultra thin/LED wall mount
- Flat Ultra thin/LED wall mount

### 8000 Series
- Motion+ LCD/Plasma wall mounts
- Motion LCD/Plasma wall mounts
- SuperFlat LCD/Plasma wall mounts
- LCD/Plasma Floor stand
- LED/LCD/Plasma Floor stands
- Accessories

### Electronic Remote controlled mount
- LCD/Plasma electronic wall mount

### 6000 Series
- LCD/Plasma Wall mounts
- Accessories
- LCD/Plasma Ceiling Mount
- Extra large LCD/Plasma Wall mount
- Desk LCD/TFT mount
- Projector solution
- LCD Headrest mount
- Loudspeaker mounts

### Original Series
- LCD/Plasma wall mounts
- Loudspeaker mounts and stand
- TV wall mounts

### Physix by Vogel’s
- Turn LCD/Plasma wall mounts
- Tilt LCD/Plasma wall mounts
- Flat LCD/Plasma wall mounts
- Accessories

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- Segmentation & positioning
- Product leadership
- Product overview
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FILLING THE GAP

The market for flat screens has seen exponential growth over the past few years, but consumers can now buy bigger flat screen TVs for less money, thereby creating lower margins. In view of this, it is becoming even more crucial to sell those essential flat screen accessories that bring higher profit margins. Selling associated accessories can supplement the drop in the market. Selling flat screens without a wall mount should become a ‘No-go’ for all retailers, as it may mean lost sales opportunities.

MAXIMISE PROFITABILITY

Wall mounts with functionality generate more money and give you up-selling possibilities. In selling the wall mount with the TV, a greater profit margin will be realized with minimal extra cost.

CONSUMER INSIGHTS

Vogel’s carries out continued research among consumers. These researches consult in valuable consumer feedback. Based on this feedback, Vogel’s has improved its communication activities in and outside the store. This facilitates your shopper choosing the right mount, which will help you with cross-selling and up-selling. The easier we make it for you and the shopper, the greater the margin to be made.

The pre-planned questions and messages that can really help your sales people make the deal are based on qualitative and quantitative research carried out in several countries. So use these proven concepts to improve your business results. Do you want to know more? Contact your local Vogel’s representative and we are sure we will be able to help.

“If no salesperson were available I would have left the store and come back later.”
SEGMENTATION & POSITIONING

Vogel’s has always delivered innovative concepts. Vogel’s now offers different brands and product lines to meet the needs of the Retail and Consumer Electronic markets.

THIN Series
Vogel’s new “Virtually Invisible” THIN Series is specially designed to make ultra thin/LED screens look as slim and compact as possible. The new design is based on extensive consumer insights. Consumers want almost invisible mounting solutions for their ultra thin screens. These new products fit the most popular sizes of LED screens (81 cm - 132 cm / 32” - 52”).

8000 Series
Vogel’s 8000 Series mounting solutions is a groundbreaking range of flat screen mounts, stands and accessories. It offers high quality, space saving mounting solutions which are reliable and easy to mount, and come with a unique lifelong guarantee. There is a model to fit every screen size.

6000 Series
Vogel’s 6000 Series and Evolution line is a sophisticated range of mounts. They are designed for individuals who are looking for outstanding easy to use products, that enhance the quality of their entertainment experience and favor modern design. The Forward Motion model, in particular, enables consumers to mount their TV in a cabinet or alcove.

Original Series
Vogel’s Original line is a practical range of mounts that enhance the daily use of audio and video equipment. Basic solutions that are practical and functional with the outstanding quality and durability of Vogel’s. For screens in every size.

Physix by Vogel’s
Vogel’s Physix brand targets first-time buyers who are unsure about buying a wall mount. It provides a strong and simple solution that is also easy to install and affordable. It includes turn, tilt and flat wall mounts, as well as accessories.
Vogel's has produced many award-winning products over the years.

In 2010, Vogel’s EFW 8345 wall mount Motion+, part of Vogel’s 8000 Series, was honoured with its first-ever international Red Dot Award Product Design. Vogel’s is the first mounting manufacturer to receive this Award.
WHAT MAKES VOGEL’S SO SPECIAL?

We keep our pulse on market developments
Vogel’s has a strong marketing department that has a close relationship with our business partners and end customers. They help keep us up-to-date on the latest developments and trends in our markets. In addition, we carry out independent research and visit all relevant trade shows and events to identify new market opportunities. This provides valuable input for our strategic product decisions.

PRODUCT DEVELOPMENT

Over more than 35 years, our large team of industrial designers and engineers has built up highly specialised knowledge about consumer preferences, materials, functional requirements, ergonomics, and manufacturing processes for designing mount products.

Our experts provide valuable technical input on the feasibility of new designs before starting a project. They then use advanced tools to test and fine-tune key design aspects. All Vogel’s products comply with the highest industry standards for quality and safety. Only the best quality materials are used. All products are tested to carry at least 3 times the specified weight.
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Physix by Vogel’s
Vogel’s Physix brand targets first-time buyers who are unsure about buying a wall mount. It provides a strong and simple solution that is also easy to install and affordable. It includes turn, tilt and flat wall mounts, as well as accessories.
**KEEP YOUR FLAT TV FLAT**

**Use Vogel’s new “Virtually Invisible” THIN Series to increase your profits**

The whole purpose of an ultra thin TV is having it blend into its surroundings. Vogel’s new “Virtually Invisible” THIN Series of flat screen mounts meets the demands of consumers who want their TV to appear as flat as possible. This ultra thin, ultra stylish line is specially designed to make a flat screen TV look fantastic, while staying securely in place. Use the new product family to boost your accessory sales and profits in this fast growing market.

**Increase margins with just 4 SKUs**

The new THIN series is a range of mounts for ultra thin / LED TVs. It consists of just 4 SKUs, (1 remote-controlled wall mount and 3 regular wall mounts), which take up less than a metre of shelf space and fit the most popular sizes of LED screens (81 cm - 132 cm / 32” - 52”).

**Based on consumer insights**

This new range of products was developed based on consumer demands and insights. Flat screen sales continue to rise. And consumers want flat screens that are flatter and closer to the wall. They also want mounting solutions for their ultra thin screens that are flatter as well. With the THIN Series, they get ultra flat mounting solutions that provide secure support and a lifelong guarantee. The quality you expect from an A brand in A/V mounting solutions.

**Full range of wall mounts**

The THIN Series includes the THIN 305 FLAT wall mount, which leaves just 1.5 cm of space between the TV and the wall. The THIN 315 TILT wall mount tilts the screen 15 degrees for comfortable viewing and comes just 2 cm away from the wall. The no concessions THIN 345 FULL TURN & TILT wall mount can turn 90 degrees right and left, and tilt 20 degrees. There is just 3.5 cm of space between the wall and the TV. And it can extend up to 63 cm out from the wall. Consumers can turn the screen 20 degrees right or left without getting up using the THIN RC 355 remote controlled wall mount.
UNIQUE BENEFITS
THIN SERIES

Smart range
Just 4 types (Flat, Tilt, Full Turn & Tilt, Remote-controlled) and 4 SKUs in the popular sizes of 81 cm - 132 cm / 32” - 52” to meet every consumer demand. Takes up limited shelf space with high impact packaging, developed based on extensive shopper research. This range consists of wall mounts and a floor stand.

Value for money
Appealing products at an attractive price which offer a high return on sales.

Fits every flat screen
Designed to fit every size flat screen available.

Lifelong guarantee
Vogel’s guarantees all products in the THIN Series with a unique lifelong guarantee.

Fisch® Plugs
High-quality, robust solution that ensures easy sales.

Easy Installation
Made for anyone to install so no after sales support is required.

Modular system
Cross selling opportunities. Maximise your turnover by selling Vogel’s column system and AV multi support.
**THIN RC 355**
Ultra thin/LED remote controlled wall mount

- Remote controlled wall mount
- Only 35 mm from the wall
- Turns both sides up to 90 degrees
- Smooth & silent operation

**SIZE**
- **MAX.**
  - 81-132 cm / 32-52"
  - Max. Screen thickness 40 mm / 1.6"

**WEIGHT**
- **MAX.**
  - 25 kg / 55 lbs

- **MIN.**
  - min. 200 x 200
  - max. 600 x 400

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**THIN 345**
Ultra thin / LED full Turn & Tilt wall mount

- Only 35 mm from the wall
- Turns both sides up to 90 degrees
- Tilt function up to 20 degrees
- Cable Inlay System (CIS®)
- Easy levelling after mounting

**SIZE**
- **MAX.**
  - 81-132 cm / 32-52"
  - Max. Screen thickness 40 mm / 1.6"

**WEIGHT**
- **MAX.**
  - 25 kg / 55 lbs

- **MIN.**
  - min. 200 x 200
  - max. 600 x 400
### THIN 315
Ultra Thin/LED Tilt wall mount

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<th>SIZE</th>
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<td>MIN 200 / 7.9</td>
<td>Max. Screen thickness 40 mm / 1.6”</td>
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<tr>
<td>MAX 600 / 23.6</td>
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- Only 20 mm from the wall
- Tilt function up to 15 degrees
- Spirit level

### THIN 395
Ultra thin / LED flat wall mount

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<th>SIZE</th>
<th>MAX. Screen thickness 40 mm / 1.6”</th>
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<tr>
<td>MIN 200 / 7.9</td>
<td>Max. Screen thickness 40 mm / 1.6”</td>
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<tr>
<td>MAX 600 / 23.6</td>
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</table>

- Only 15 mm from the wall
- Easy Access to cables with service positioning
- Spirit level

81-132 cm / 32-52”

25 kg / 55 lbs

min. 200 x 200
max. 600 x 400
SIT BACK AND ENJOY

Vogel’s 8000 Series lets consumers sit back and enjoy their flat screen TV more than ever before. It also lets retailers enjoy fast and easy sales. Everyone wins!

This advanced product range makes it as easy as possible to increase your turnover. These products feature USPs that really matter to the consumer. The 8000 Series fits every flat screen TV and meets any consumer demand. All in a formula that is super easy for your sales personnel to remember. There are just 3 types of wall mounts (Motion+, Motion and SuperFlat™) and 4 sizes (S, M, L, XL) that add up to 11 SKUs. It takes up limited shelf space, limited storage space and is easy for consumers to install.

Vogel’s Motion+ & Motion
If the consumer wants the ultimate movie theatre experience, sitting in front of the TV is preferred over having to watch at an angle. In fact, a consumer misses about 30 % of the view when he or she sits at an angle. The Vogel’s 8000 Series Motion+ moves the TV for the best view. It turns 75 degrees side-to-side and 90 degrees perpendicular on the wall.

The Vogel’s Motion mount is the ideal option for turning the TV 45 degrees side-to-side.

Vogel’s SuperFlat™
The biggest advantage of a flat screen TV is the room that is saved compared to a massive old-fashioned TV. By hanging a TV on the wall, just like a painting, most space is saved and also an elegant design element is created at the same time.

A Vogel’s 8000 Series SuperFlat™ mount has only 2 centimeters distance to the wall and it still leaves plenty of room for ventilation and cables. It’s the perfect solution if you want to sit directly in front of the TV.

Clean up AV equipment
Most consumers have plenty of extra entertainment equipment, like a DVD player, game console or set-top box lying around. It can be cleaned up with one of our accessories. The cable column neatly hides away cables from the wall mount to the floor. The AV multi support can easily store three different devices under a flat screen TV.

Standing room only
For extra flexibility to place the flat screen TV anywhere in the room, Vogel’s 8000 Series floor stand is the perfect solution. It takes up less room than a cabinet, and still a DVD player or game console can be mounted under the TV. Mount the TV at the perfect viewing position and the cables and power socket can be tucked out of sight inside the column and foot piece.
UNIQUE BENEFITS VOGEL’S 8000 SERIES

Smart range
Just 4 sizes wall mounts (S, M, L, XL), 3 types (Motion+, Motion and SuperFlat™) and 13 SKUs (including floor stand) to meet every consumer demand. Takes up limited shelf space, limited storage space and is easy to remember for sales staff. The range consist of wall mounts and a floor stand.

Value for money
Appealing products at an attractive price which offer a high return on sales.

Fits every flat screen
Extensive compatibility per category results in best overall fitment compared to competition. Overlapping categories guarantee optimum solution for every consumer and hassle free sales for retailers.

Lifelong guarantee
Vogel’s guarantees all products in the 8000 Series with a unique lifelong guarantee.

fischer® Plugs
High-quality, robust solution that ensures easy sales.

Easy Installation
Made for anyone to install so no after sales support is required.

Modular system
Cross selling opportunities. Maximise your turnover by selling Vogel’s column system and AV multi support.

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8000 SERIES MOTION+

MAXIMUM FLEXIBILITY

Looking for the ultimate flexibility? The Vogel’s Motion+ turns 75° both ways or can be placed 90° perpendicular on the wall.

**OTHER FEATURES:**

- **Autolock®**
  Single click security. Secure the flat screen with a simple click.

- **Integrated spirit level**
  Straight mounting guaranteed.

- **Smart Movement Mechanism (SMM®)**
  Move even the biggest flat screen with the touch of a fingertip.

- **Screen Protection System (SPS®)**
  Vogel’s patented Screen Protection System protects the flat screen from bumping into the wall when turning.

- **Cable Inlay System (CIS®)**
  The Vogel’s 8000 Series features Vogel’s patented Cable Inlay System that hides all unsightly cables. Use the additional 8000 Series cable column to hide & guide cables all the way to the floor.

- **90° corner option**
  Perpendicular to the wall. Watch the TV from anywhere in the room.

- **Motion+ 2-way 75º turn**
  Flexibility to the max! Turn to the best viewing position.
### EFW 8145
**LCD wall mount Motion+**

- **Size**: 48-66 cm / 19-26"
- **Max.**: 20 kg / 44 lbs
- **Min. VESA**: 75 x 75 mm
- **Max. VESA**: 200 x 200 mm
- 150° turning range
- Full 90° corner option
- Screen Protection System (SPS®) which protects both screen and wall
- Smart Movement Mechanism (SMM®)
- Cable Inlay System (CIS®)
- Autolock®
- Integrated spirit level

### EFW 8245
**LCD wall mount Motion+**

- **Size**: 66-94 cm / 26-37"
- **Max.**: 30 kg / 66 lbs
- **Min. VESA**: 75 x 75 mm
- **Max. VESA**: 500 x 350 mm
- 150° turning range
- Full 90° corner option
- Screen Protection System (SPS®) which protects both screen and wall
- Smart Movement Mechanism (SMM®)
- Cable Inlay System (CIS®)
- Autolock®
- Integrated spirit level

### EFW 8345
**LCD/Plasma wall mount Motion+**

- **Size**: 81-127 cm / 32-50"
- **Max.**: 45 kg / 99 lbs
- **Min. VESA**: 75 x 75 mm
- **Max. VESA**: 800 x 450 mm
- 150° turning range
- Full 90° corner option
- Screen Protection System (SPS®) which protects both screen and wall
- Smart Movement Mechanism (SMM®)
- Cable Inlay System (CIS®)
- Autolock®
- Integrated spirit level
MORE CONVENIENCE

Turn the TV to where it is most comfortable or to avoid outside glare. Vogel’s Motion turns 45° both ways.

**Motion 2-way 45° turn**
Enjoy the TV from every desired angle.

**Fingertip movement**
Move even the biggest flat screen with the touch of a fingertip.

**Screen Protection System (SPS®)**
Vogel’s patented Screen Protection System protects the flat screen from bumping into the wall when turning.

**Cable Inlay System (CIS®)**
The Vogel’s 8000 Series features Vogel’s patented Cable Inlay System that hides all unsightly cables. Use the additional 8000 Series cable column to hide & guide cables all the way to the floor.

**Integrated spirit level**
Straight mounting guaranteed.

**Autolock®**
Single click security. Secure the flat screen with a simple click.

**Other Features:**

- 90° turning range
- Cable Inlay System (CIS®)
- Autolock®
- Integrated spirit level
- Additional - Screen Protection System (SPS®)
- Additional - Smart Movement Mechanism (SMM®)

**Specifications:**
- Size: 48-66 cm / 19-26”
- Max: 20 kg / 44 lbs
- Min. 75 x 75 mm
  Max. 200 x 200 mm

**8000 - LCD/PLASMA WALL MOUNTS MOTION**
**EFW 8225**
*LCD wall mount Motion*

- 90° turning range
- Cable Inlay System (CIS®)
- Autolock®
- Integrated spirit level
- Additional - Screen Protection System (SPS®)
- Additional - Smart Movement Mechanism (SMM®)

**EFW 8325**
*LCD/Plasma wall mount Motion*

- 90° turning range
- Cable Inlay System (CIS®)
- Autolock®
- Integrated spirit level
- Additional - Screen Protection System (SPS®)
- Additional - Smart Movement Mechanism (SMM®)

**EFW 8425**
*LCD/Plasma wall mount Motion*

- 90° turning range
- Cable Inlay System (CIS®)
- Autolock®
- Integrated spirit level
- Additional - Screen Protection System (SPS®)
- Additional - Smart Movement Mechanism (SMM®)
GET SKINNY

A flat screen TV creates a sophisticated look for every room. Especially when it can be hung as flat on the wall as possible.

- Integrated Spirit level
  Straight mounting guaranteed.
- SuperFlat
  Only 20 mm from the wall. The flat screen stays flat while leaving sufficient space for cables and ventilation.
- Autolock®
  Single click security. Secure the expensive flat screen with a simple click.

**EFW 8105**
LCD wall mount SuperFlat

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- SuperFlat - only 20 mm from the wall
- Autolock®
- Integrated spirit level
### EFW 8205
**LCD wall mount SuperFlat**

- **SIZE** 66-94 cm / 26-37"
- **MAX.** 30 kg / 66 lbs
- **min.** 75 x 75 mm
- **max.** 500 x 350 mm

- SuperFlat - only 22 mm from the wall
- Autolock™
- Integrated spirit level

### EFW 8305
**LCD/Plasma wall mount SuperFlat**

- **SIZE** 81-127 cm / 32-50"
- **MAX.** 45 kg / 99 lbs
- **min.** 75 x 75 mm
- **max.** 800 x 450 mm

- SuperFlat - only 24 mm from the wall
- Autolock™
- Integrated spirit level

### EFW 8405
**LCD/Plasma wall mount SuperFlat**

- **SIZE** 102-165 cm / 40-65"
- **MAX.** 70 kg / 154 lbs
- **min.** 75 x 75 mm
- **max.** 1100 x 550 mm

- SuperFlat - only 24 mm from the wall
- Autolock™
- Integrated spirit level

---

**min. 75 x 75 mm**

**max. 500 x 350 mm**

**min. 75 x 75 mm**

**max. 1100 x 550 mm**

**min. 75 x 75 mm**

**max. 800 x 450 mm**

**min. 75 x 75 mm**

**max. 1100 x 550 mm**
STANDING ROOM ONLY

The all-in-one solution that lets you place your TV anywhere you like in the room. Vogel’s floor stand holds the TV, AV equipment and hides cables.

**Motion 2-way 30° turn**
Enjoy the TV from every desired angle.

**Adjustable in height**
Set the height to the ideal viewing position.

**AV support included**
Easily holds AV equipment under your flat screen.

**Integrated storage for cables and power socket**
No more messy cables. Vogel’s floor stand hides all unsightly cables.

OTHER FEATURES:

- **Integrated spirit level**
  Straight mounting guaranteed.

- **Autolock®**
  Single click security. Secure the flat screen with a simple click.

EFF 8340
LCD floor stand Motion

- **SIZE**
  81-127 cm / 32-50”

- **MAX.**
  45 kg / 99 lbs

- ** min. 75 x 75 mm**
  max. 800 x 450 mm

- **60° turning range**
- **Height adjustable**
- **AV multi support included**
- **Integrated storage**
- **Cable Inlay System (CIS®)**
- **Autolock®**
- **Integrated spirit level**
- **Available in black or a combination of black and white**

8000 - LCD FLOOR STAND MOTION
**EFF 8330**

LED/LCD/Plasma Floor stand

- 60º turning range
- Cable Inlay System (CIS®)
- Autolock®
- Integrated spirit level
- 1 extra color strip included
- Can be combined with 1x EFA 8825

For more designs visit www.vogels.com/mypersonalfloorstand.

**EFF 8230**

LED/LCD/Plasma Floor stand

- 60º turning range
- Cable Inlay System (CIS®)
- 1 extra color strip included
- Can be combined with 1x EFA 8825

For more designs visit www.vogels.com/mypersonalfloorstand.
ORGANISE YOUR AV EQUIPMENT

Use Vogel’s practical accessories to make the entertainment area even more enjoyable. The tilt module lets you tilt the TV up and down by 15 degrees so it can easily be viewed while lying on the coach or in bed. An Autolock® holds it securely in place.

- **Tilt module**
  
  **EFA 8810, EFA 8820**
  
  Add another dimension to your viewing position with the Vogel’s tilt module.

- **Column system + AV support**
  
  **EFA 8835, EFA 8840**
  
  No more messy cables! Vogel’s cable column system hides all unsightly cables.

- **Audio/DVD support**
  
  **EFA 8825**
  
  The AV multi support is a sturdy mount to organise all of your AV equipment under your flat screen.

- **Universal stud adapter**
  
  **EFA 8890, EFA 8895**
  
  Stud adapter for 16” studs.

- **Cable cover**
  
  **EFA 8740, EFA 8741**
  
  Vogel’s cable cover hides all unsightly cables.
**EFA 8835**  
Cable Column 64 cm including AV multi support

- Cable Column - 64 cm / 25.2”  
- SuperFlat™ - only 20 mm from the wall  
- Cable Inlay System (CIS®)  
- AV multi support included. Support adjustable in height, width and depth  
- Can be used in combination with all 8000 Series wall mounts

MIN 30 kg / 66 lbs

**EFA 8840**  
Cable Column 94 cm including AV multi support

- Cable Column - 94 cm / 37”  
- SuperFlat - only 20 mm from the wall  
- Cable Inlay System (CIS®)  
- AV multi support included. Support adjustable in height, width and depth  
- Can be used in combination with all 8000 Series wall mounts

MIN 40 kg / 88 lbs

**EFA 8825**  
AV multi support

- Universal AV support adjustable in height, width and depth  
- Must be combined with 8000 Series cable column or floor stand

MIN / MAX -

---

**EFA 8840**  
Cable Column 94 cm including AV multi support

- Universal AV support adjustable in height, width and depth  
- Must be combined with 8000 Series cable column or floor stand

MIN / MAX -

---

**EFA 8825**  
AV multi support

- Universal AV support adjustable in height, width and depth  
- Must be combined with 8000 Series cable column or floor stand

MIN / MAX -
**EFA 8740**
Universal Cable Cover

- Cable Cover - 94 cm / 37”
- Suitable for 4 cables
- SuperFlat™ - only 20 mm from the wall
- Cable Inlay System (CIS™)
- Seamlessly fits all Vogel’s solutions

**EFA 8741**
Universal Cable Cover

- Cable Cover - 94 cm / 37”
- Suitable for 8 cables
- SuperFlat™ - only 20 mm from the wall
- Cable Inlay System (CIS™)
- Seamlessly fits all Vogel’s solutions
EFA 8810  
Tilt module S/M

- 30° tilt function +/- 15°
- Autolock®- single click security
- Fixation screw - set the ideal tilt friction for your specific flat screen
- Can be used in combination with: EFW 8145, EFW 8245, EFW 8125, EFW 8225, EFW 8105, EFW 8205

MAX.  
30 kg / 66 lbs

EFA 8820  
Tilt module L/XL

- 30° tilt function +/- 15°
- Autolock®- single click security
- Fixation screw - set the ideal tilt friction for your specific flat screen
- Can be used in combination with: EFW 8345, EFW 8325, EFW 8425, EFW 8305, EFW 8405

MAX.  
45 kg / 99 lbs

EFA 8890  
Stud adapter

- Studadapter for 16” studs
- Must be combined with EFW 8245

MAX.  
-

EFA 8895  
Stud adapter

- Studadapter for 16” studs
- Must be combined with EFW 8345

MAX.  
-
LET YOUR FINGERS DO THE WALKING

The Glider offers an innovative super smooth movement mechanism with the Auto Move feature which automatically moves to a preset position when the flat screen is switched on and returns to the home position when the TV is switched off.

KEY USP’S REMOTE CONTROLLED WALL MOUNT
- Remote controlled
- Unique movement mechanism in the Glider
- “Auto Move” automatically returns the flat screen to the wall
- Compatible with a learning universal remote control
EFWE 6455 RC
Electronic remote controlled wall mount (Vogel's Glider™)

- Unique Remote Controlled movement
- Slides your screen smoothly into the ideal viewing position
- Auto Move Function at TV switch off/on
- 3 preset memory positions
- 45 degrees left or 45 degrees right turn
- Universal (VESA)

SIZE

107-153 cm / 42-60"

MAX.

70 kg / 154 lbs
FULL RANGE OF SOLUTIONS

The 6000 Series offers wall mounts for displays from 14” up to 65”.

KEY USP’S 6000 SERIES
- Forward Motion
- Solid aluminium construction
- Stylish award winning design
- Smart movement mechanism (SMM™)

CIS®
Cable Inlay System

SPS®
Screen Protection System

Solid aluminium construction

FORWARD MOTION

EFW 6145
LCD/TFT wall mount

Tilt, turn and forward motion functions guarantee optimal viewing position
Universal - complies with VESA MIS-D, 100 and VESA MIS-D, 75
Unique Screen Protection System (SPS®) which protects both screen and wall
Pre-assembled - install in just 3 easy steps
Strips included for 200 x 100 VESA mounting holes

SIZE
35-66 cm / 14-26"

MAX.
3-15 kg / 6-33 lbs
**EFW 6245**
**LCD wall mount**
- Tilt, turn and forward motion functions guarantee optimal viewing position
- Universal - standard complies with VESA MIS-D, 100, VESA MIS-D, 75 and VESA MIS-E
- Strips included for 200x200 VESA mounting holes
- Unique Screen Protection System (SPS)**
- Pre-assembled - install in just 3 easy steps

**SIZE**
- 57-94 cm / 23-37”

**MAX.**
- 18-35 kg / 22-77 lbs

**EFW 6345**
**LCD/Plasma wall mount**
- Tilt, turn and forward motion functions guarantee optimal viewing position
- Universal - standard complies with VESA MIS-F, 700, 450
- Unique Screen Protection System (SPS) which protects both screen and wall**
- Pre-assembled - install in just 3 easy steps

**SIZE**
- 81-127 cm / 32-50”

**MAX.**
- 15-45 kg / 33-99 lbs

**EFW 6445**
**Large LCD/Plasma wall mount**
- Tilt, turn and forward motion functions guarantee optimal viewing position
- Universal - complies with VESA MIS-F, 950, 550
- Unique Screen Protection System (SPS®) which protects both screen and wall (SPS guaranteed up to 1450 mm)
- Pre-assembled - install in just 3 easy steps

**SIZE**
- 108-165 cm / 42-65”

**MAX.**
- 15-55 kg / 33-121 lbs

**SPS® guaranteed**
- up to 900 mm

**SPS® guaranteed**
- up to 1450 mm
**EFA 6825**  
Audio/DVD support

- Can be positioned at any height in the column
- Adjustable arms, which are equipped with an anti-slip edge, fit a wide range of A/V equipment sizes
- Combine with EFA 6840 to store A/V equipment
- Pre-assembled - install in just 1 easy step

**EFA 6840**  
Column system

- 93 cm / 36.6”
- Flexible and unique AdvanCIS® - easily hide and guide cables at any height
- Combine with EFA 6825 to store A/V equipment
- Pre-assembled - install in just 1 easy step

---

**Specifications:**

- **EFA 6825**
  - Max load: 10 kg / 22 lbs
  - Dimensions: 285-400/11.22-15.75 mm
  - Adjustable arms

- **EFA 6840**
  - Max load: 4x EFA 6825
  - Dimensions: 93 cm / 36.6”
UP AND AWAY

Introducing Vogel’s new EFC 6215 ceiling mount, which is specially designed to securely suspend a LCD flat screen from the ceiling. A special solution for rooms where you are not allowed to drill in the walls. This mount has a stylish design that looks sleek and compact in any décor.

The EFC 6215 ceiling mount is made for medium size LCD flat screens from 58 cm - 81 cm / 23” - 32” inches.

All cables are neatly hidden from sight with the double Cable Inlay System (CIS®).

It can tilt up to 20 degrees and supports flat screens up to 30 kg / 66 lbs.

It includes a leveling function which makes it easy to hang the mount straight.

For hanging a TV over a bed or in a corner.

EFC 6215
LCD Ceiling mount

- Tilt function up to 20 degrees
- Suitable for flat ceilings
- Cover included
- Double Cable Inlay System (CIS®)
- Levelling function

<table>
<thead>
<tr>
<th>SIZE</th>
<th>58-81 cm / 23-32”</th>
</tr>
</thead>
<tbody>
<tr>
<td>MAX.</td>
<td>30 kg / 66 lbs</td>
</tr>
<tr>
<td></td>
<td>200 x 100 mm</td>
</tr>
<tr>
<td></td>
<td>200 x 200 mm</td>
</tr>
</tbody>
</table>

VESA mounting holes

69 / 2.7
256 / 10.1
142 / 5.6
968 / 38.1
242 / 9.5
100 / 3.9
7.9
810 / 31.9

mm / inch
**PFW 185**

**LCD/Plasma wall mount**

- Pre-assembled - install in just 1 easy step
- Tilt function 0-5-10-15º
- Universal - complies with VESA MIS-F

**Size**

- **Max.**
  - 140-262 cm / 55-103”
  - 40-300 kg / 88-660 lbs

**EFW 1130**

**LCD/TFT desk + wall support**

- For PC and TV use
- Choice of desk or wall mounting solution
- Adjustable height (from 25-61 cm / 10-24”)
- Universal - complies with VESA MIS-D, 100 and MIS-D, 75

**Size**

- **Max.**
  - 25-61 cm / 10-24”
  - 10-15 kg / 22-33 lbs

**EPC 6545**

**Projector ceiling solution**

- Ceiling cover included to hide cables and mount when not in use
- Adjust & secure feature to lock the projector in position
- Universal, fits virtually every projector

**Size**

- **Max.**
  - 30-323 mm / 1.18-12.7”
  - 10 kg / 22 lbs

**EMC 5000**

**LCD Headrest mount (DVDock®)**

- Universal via adjustable arms to ensure a perfect fit for portable DVD player
- Quick release system to easy place or remove portable DVD player
- Easy install with only an Allen key. Also keeps cable connections and control buttons easily accessible
- Tilt function to eliminate reflections and get the best viewing angle

**Size**

- **Max.**
  - 18.5-27 cm / 7.3-10.6”
  - 1.5 kg / 3.3 lbs
### ELW 6600
Loudspeaker wall mount (Soundpointer®)

- For surround speakers up to 1.5 kg
- Tilt and turn functions guarantee optimal listening position
- Point your speaker for the best sound
- Compact and stylish design
- Very easy to install
- 2 pieces per package

<table>
<thead>
<tr>
<th>SIZE</th>
<th>MAX.</th>
</tr>
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<tbody>
<tr>
<td>mm/&quot;</td>
<td>150/6 &quot;</td>
</tr>
</tbody>
</table>

### ELW 6605
Loudspeaker wall mount (Soundpointer)

- For home cinema and stereo speakers up to 10 kg
- Tilt and turn functions guarantee optimal listening position
- Point your speaker for the best sound
- Compact and stylish design
- Very easy to install
- 2 pieces per package

<table>
<thead>
<tr>
<th>SIZE</th>
<th>MAX.</th>
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</thead>
<tbody>
<tr>
<td>mm/&quot;</td>
<td>200/8 &quot;</td>
</tr>
</tbody>
</table>

### VLB 200
Loudspeaker wall mount

- Ideal for so-called bookshelf/standmount Hi-Fi speakers (<20 kg / 55 lbs)
- No screws required, due to the clamping construction
- 2 pieces per package

<table>
<thead>
<tr>
<th>SIZE</th>
<th>MAX.</th>
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</thead>
<tbody>
<tr>
<td>mm/&quot;</td>
<td>300/12</td>
</tr>
</tbody>
</table>

---

### SIZE MAX.

- 1.5 kg / 3.3 lbs
- 10 kg / 22 lbs
- 20 kg / 44 lbs
PROVIDE BASIC FUNCTIONALITY WITH VOGEL’S QUALITY

- 14” 19” 23” 26” 32” 37” 40” 50” 57” 65”

  - optimally adjustable
  - adjustable
  - tilt & turn
  - tilt
  - fixed

VFW 426

VFW 326

VFW 332

VFW 226

VFW 232

VFW 130

VFW 132

VFW 140

VFW 165

VFW 030

VFW 032

VFW 065

- Universal - complies with VESA MIS-F, 935, 510
- Turn & tilt function guarantees optimal viewing position
- Cable Inlay System (CIS®) - all cables cleverly concealed
- Modular system – combine the wall mount with cable covers and multi support to store A/V equipment

VFW 365

LCD/Plasma wall mount

- SIZE 66-165 cm / 26-65”
- MAX. 70 kg / 154 lbs

- Universal interface 75 x 75, 100 x 100 mm

VFW 432

VFW 365

VFW 232

VFW 132

VFW 032

VFW 065

- 3 Pivot points
- Wall/flat screen protecting buffer rings
- Stylish design
- Universal interface 75 x 75, 100 x 100 mm
**VFW 426**

**LCD/TFT wall mount**

- Three pivot points
- Universal - complies with VESA MIS-D, 100, MIS-D, 75 and MIS-E
- Strips included for 200x100 mm VESA mounting holes
- Tilt, turn and reach functions guarantee optimal viewing position
- Cable clips for guiding your cables
- Pre-assembled LCD/TFT mount simplifies mounting
- Buffer rings prevent damage to display and wall

| SIZE | 35-66 cm / 14-26” |
| MAX | 15 kg / 33 lbs |

---

**VFW 326**

**LCD/TFT wall mount**

- Two pivot points
- Universal - complies with VESA MIS-D, 100, MIS-D, 75 and MIS-E
- Strips included for 200x100 mm VESA mounting holes
- Tilt and turn functions guarantee optimal viewing position
- Cable clips for guiding your cables
- Pre-assembled LCD/TFT mount simplifies mounting
- Buffer rings prevent damage to display and wall

| SIZE | 35-66 cm / 14-26” |
| MAX | 15 kg / 33 lbs |

---

**VFW 226**

**LCD/TFT wall mount**

- One pivot point
- Universal - complies with VESA MIS-D, 100, MIS-D, 75 and MIS-E
- Strips included for 200x100 mm VESA mounting holes
- Tilt and turn functions guarantee optimal viewing position
- Pre-assembled LCD/TFT mount simplifies mounting

| SIZE | 35-66 cm / 14-26” |
| MAX | 15 kg / 33 lbs |
**VFW 432 LCD wall mount**

- Three pivot points
- Tilt, turn and reach functions guarantee optimal viewing position
- Universal - complies with VESA MIS-D, 100, MIS-D, 75 and VESA MIS-E
- Strips included for VESA MIS-E 200x200 mm
- Cable clips for guiding your cables
- Spacesaving - free up space in your room
- Buffer rings prevent damage to display and wall
- Pre-assembled LCD mount simplifies mounting

**VFW 332 LCD wall mount**

- Two pivot points
- Tilt, turn and reach functions guarantee optimal viewing position
- Universal - complies with VESA MIS-D, 100, MIS-D, 75 and VESA MIS-E
- Strips included for VESA MIS-E 200x200 mm
- Cable clips for guiding your cables
- Spacesaving - free up space in your room
- Buffer rings prevent damage to display and wall
- Pre-assembled LCD mount simplifies mounting

**VFW 232 LCD wall mount**

- One pivot point
- Tilt and turn functions guarantee optimal viewing position
- Universal - complies with VESA MIS-D, 100, MIS-D, 75 and VESA MIS-E
- Strips included for VESA MIS-E 200x200 mm
- Spacesaving - free up space in your room
- Pre-assembled LCD mount simplifies mounting
**VFW 130**
**LCD/TFT wall mount**

- Universal - complies with VESA MIS-D, 100 and MIS-D, 75
- Tilt function 15°
- Extra slot holes
- Easy mounting (mounting hardware included)

**SIZE**
35-77 cm / 14-30"

**MAX.**
30 kg / 66 lbs

**VFW 030**
**LCD/TFT wall mount**

- Universal - complies with VESA MIS-D, 100 and MIS-D, 75
- Fixed to the wall
- Extra slot holes
- Easy mounting (mounting hardware included)

**SIZE**
35-77 cm / 14-30"

**MAX.**
30 kg / 66 lbs

**VFW 132**
**LCD/TFT wall mount**

- Universal – complies with VESA MIS-D, 100, VESA MIS-D, 75 and VESA MIS-E
- Strips included for 200x200 mm VESA mounting holes
- Tilt function 15°
- Extra slot holes
- Spacesaving – free up your space
- Easy mounting (mounting hardware included)

**SIZE**
58-94 cm / 23-37"

**MAX.**
45 kg / 99 lbs

**VFW 032**
**LCD/TFT wall mount**

- Universal – complies with VESA MIS-D, 100, VESA MIS-D, 75 and VESA MIS-E
- Strips included for 200x200 mm VESA mounting holes
- Fixed to the wall
- Extra slot holes
- Spacesaving – free up your space
- Easy mounting (mounting hardware included)

**SIZE**
58-94 cm / 23-37"

**MAX.**
45 kg / 99 lbs
**VFW 140**
LCD/Plasma wall mount

- Universal - complies with VESA MIS-F, 650, 402
- Distance to the wall (30 mm / 1.2”)
- Easy mounting (mounting hardware included)
- Tilt function max. 15º
- VESA mounting holes up to 650x402

**SIZE**

| MAX. | 66-127 cm / 26-50” |

| MAX. | 70 kg / 154 lbs |

---

**VFW 040**
LCD/Plasma wall mount

- Universal - complies with VESA MIS-F, 650, 402
- Fixed to the wall
- Minimal distance to the wall (24 mm / 0.09”)
- VESA mounting holes up to 650x402

**SIZE**

| MAX. | 66-127 cm / 26-50” |

| MAX. | 70 kg / 154 lbs |

---

**VFW 165**
LCD/Plasma wall mount

- Universal - complies with VESA MIS-F, 900, 510
- Minimal distance to the wall (30 mm / 1.2”)
- Easy mounting (mounting hardware included)
- Tilt function max. 15º

**SIZE**

| MAX. | 103-165 cm / 40-65” |

| MAX. | 70 kg / 154 lbs |

---

**VFW 065**
LCD/Plasma wall mount

- Universal - complies with VESA MIS-F, 900, 510
- Fixed to the wall
- Minimal distance to the wall (24 mm / 0.09”)

**SIZE**

| MAX. | 103-165 cm / 40-65” |

| MAX. | 100 kg / 220 lbs |

---
VLS 615
Loudspeaker stand (2x)

- For Home Cinema front & surround speakers <1.5 kg / 3.3 lbs
- Cable Inlay System (CIS®)
- Spiked feet (rubber feet included for delicate floors)
- Three speaker-mounting options - suitable for most brands of surround speakers

VLB 500
Loudspeaker wall mount (2x)

- For surround speakers and smaller hi-fi speakers <5 kg / 11 lbs
- Tilt and turn functions guarantee optimal listening position

TVB 120
TV wall mount

- One pivot point
- Available in silver and black

TVB 150
TV wall mount

- One pivot point
- Available in silver and black

MAX.

5 kg / 11 lbs

MAX.

1.5 kg / 3.3 lbs

MAX.

103 cm / 40"

MAX.

5 kg / 11 lbs

SIZE

33-48 cm / 13-19"

MAX.

20 kg / 44 lbs

SIZE

48-55 cm / 19-22"

MAX.

30 kg / 66 lbs

MAX.

33-48 cm / 13-19"

MAX.

20 kg / 44 lbs

SIZE

48-55 cm / 19-22"

MAX.

30 kg / 66 lbs
Vogel’s created the Physix product concept to address first-time buyers who often do not feel confident when buying a wall mount. Physix is the “no-worries” hassle-free brand for the consumer and the retailer.

Because easy products translate into easy, high margin sales. It provides a strong and simple solution that is also easy to install and affordable. Physix includes a turn, tilt and flat wall mount, as well as accessories.

Physix addresses the main insecurities that these buyers face:

- **Easy to understand**
  - mainstream functionality
- **Easy to select**
  - choose the right mount for a specific TV
- **Easy to install**
  - anyone can do it
- **Extremely strong & durable**
  - lifetime guarantee
- **Easy to buy**
  - very affordable

---

**TURN TO THE BEST VIEW**

Physix Turn offers maximum flexibility to consumers!

It gives them more entertainment flexibility when visitors drop by or they want to sit in a different place. Turn lets people enjoy their TV from any position in the room.

Turn the screen up to 90 degrees left and right.
### PHYSIX - LCD WALL MOUNTS TURN

#### PHW 300S
**LCD Wall mount Turn small**

- **Size**: 48-66 cm / 19-26"
- **Max.**: 20 kg / 44 lbs
- **Min.**: 75 x 75
- **Max.**: 200 x 200

- Turns both sides up to 90 degrees
- Lock/release strips for safety of the flat screen
- Easy installation

#### PHW 300M
**LCD Wall mount Turn Medium**

- **Size**: 66-94 cm / 26-37"
- **Max.**: 30 kg / 66 lbs
- **Min.**: 100 x 100
- **Max.**: 500 x 350

- Turns both sides up to 90 degrees
- Lock/release strips for safety of the flat screen
- Easy installation

#### PHW 300L
**LCD Wall mount Tilt Large**

- **Size**: 81-127 cm / 32-50"
- **Max.**: 45 kg / 99 lbs
- **Min.**: 100 x 100
- **Max.**: 800 x 450

- Turns both sides up to 90 degrees
- Lock/release strips for safety of the flat screen
- Easy installation

---

**PHW 300S**

**PHW 300M**

**PHW 300L**
TILT TO A COMFORTABLE POSITION

Consumers do not have to strain their neck to watch TV and can make better use of wall space with Physix Tilt.

This wall mount lets them place their TV higher on the wall and lean the screen forward for a better view.
PHW 200M
LCD Wall mount Tilt Medium

- Tilt function up to 15 degrees
- Lock/release strips for safety of the flat screen
- Easy installation

SIZE MAX.
66-94 cm / 26-37”
30 kg / 66 lbs
min. 100 x 100
max. 500 x 350

PHW 200L
LCD Wall mount Tilt Large

- Tilt function up to 15 degrees
- Lock/release strips for safety of the flat screen
- Easy installation

SIZE MAX.
81-127 cm / 32-50”
45 kg / 99 lbs
min. 100 x 100
max. 800 x 450

PHW 200XL
LCD Wall mount Tilt Extra Large

- Tilt function up to 15 degrees
- Lock/release strips for safety of the flat screen
- Easy installation

SIZE MAX.
102-165 cm / 40-65”
70 kg / 154 lbs
min. 100 x 100
max. 950 x 550
FLAT IS BEAUTIFUL

With Physix Flat, the flat screen becomes a decorative wall accent. It lays flat against the wall and there is no extra movement functionality.

It’s the perfect solution for consumers who are going for a truly flat look and feel.
**PHW 100M**

LCD Wall mount Flat Medium

- Min. distance to the wall 27mm
- Lock/release strips for safety of the flat screen
- Easy installation

**PHW 100L**

LCD Wall mount Flat Large

- Min. distance to the wall 27mm
- Lock/release strips for safety of the flat screen
- Easy installation

**PHW 100XL**

LCD Wall mount Flat Extra Large

- Min. distance to the wall 27mm
- Lock/release strips for safety of the flat screen
- Easy installation

### Specifications

<table>
<thead>
<tr>
<th>Model</th>
<th>Size</th>
<th>Min. Load</th>
<th>Max. Load</th>
</tr>
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<tbody>
<tr>
<td>PHW 100M</td>
<td>66-94 cm / 26-37”</td>
<td>30 kg / 66 lbs</td>
<td>45 kg / 99 lbs</td>
</tr>
<tr>
<td>PHW 100L</td>
<td>81-127 cm / 32-50”</td>
<td>45 kg / 99 lbs</td>
<td>70 kg / 154 lbs</td>
</tr>
<tr>
<td>PHW 100XL</td>
<td>102-165 cm / 40-65”</td>
<td>45 kg / 99 lbs</td>
<td>70 kg / 154 lbs</td>
</tr>
</tbody>
</table>
ACCESSORIES
THAT ENHANCE THE ENTERTAINMENT AREA

Mix and match the following accessories with other Physix products to create a custom solution for the entertainment area.

Cable Strip
The Physix Cable Strip offers plenty of room to hide and guide all your A/V cables. Cables can easily be added or removed.

The Cable Strip can be combined with the Physix Multi Support for a complete and elegant cable-free solution. It is easy to install and can be cut to the desired length.

Cable Sleeve
For the finishing touch, combine a TURN mount with the Cable Sleeve. It cleverly bundles and hides the cables running from the back of the TV to the wall.

Reverse it to get a silver/grey exterior and/or partly fold it if the standard length is too long. Use two Cable Sleeves in a row for longer lengths of cable.

Multi-support
Mounting your TV flat to the wall looks fantastic, but where do you put your other audio/video hardware?

Organise your DVD recorder, set-top box or gaming console on this handy Multi Support mount.

The Multi Support can also be mounted on the wall and holds up to 10 kilograms of weight.
**PHA 500**  
**Cable Sleeve**
- Hide away all unsightly cables
- Adjustable length
- Colours black / grey

** SIZE **
- 25-50 cm / 9.8-19.7”

** PHA 600 **  
**Cable Strip**
- Hide away all unsightly cables
- Cut to any length
- Colours black / grey

** SIZE **
- 100 cm / 39.8”

** PHA 700 **  
**Multi support**
- Can be combined with PHA 600

** SIZE **
- 10 kg / 22 lbs
ALL YOU NEED TO KNOW ABOUT COMPATIBILITY

VESAt is the worldwide standard for mounting LCD/Plasma screens. The VESA logo tells you, at a glance, which screen complies with the VESA standard so you always get a perfect match. All Vogel’s mounts for LCD and plasma screens are VESA compatible.

WHAT DOES TÜV MEAN FOR YOU?

For consumers, the ‘GS’ certification mark provides extra certainty about the safety of their Vogel’s product. All Vogel’s products have been thoroughly tested beforehand.

The GS certification mark is handed out by the TüV. TüV is an independent certification institute for products and production processes. They carry out independent quality and safety tests.

Virtually all Vogel’s products have the GS certification mark. Vogel’s undergoes this voluntary certification to give consumers extra proof of the safety of their Vogel’s product.

Vogel’s products are put through an accelerated endurance test. This test simulates the daily cycle of normal use for a product that a consumer would carry out over a 10 year period. Consumer products are also put through an overload test.

THINKING ABOUT THE ENVIRONMENT

Vogel’s recognizes that maintaining an unpolluted environment is vital for a healthy life and sustainable growth for future generations. We are committed to our goals of surpassing environmental standards and being proactive in dealing with concerns for the environment.

These goals are being achieved by combining technological innovation with sound environmental business decisions at every step of a product’s life cycle. Our efforts focus on complying with all applicable environmental regulations within each country in which we do business.
INTERNET

In most countries the majority of consumers go online to find information about durable products they are considering purchasing before visiting a store. Because Vogel’s wants to help you sell wall mounts at the same time as the flat screen TVs, we made sure our Vogel’s website makes it even easier for consumers to find the information they are looking for.

VOGEL’S WEBSITE

Increasing chances
Vogel’s developed the Vogel’s Internet site based on usability studies with consumers. It increases the chances that a person will choose one or more of Vogel’s products once they visit the retailer. [www.vogels.com]

WEB TOOLS

As a supplier of smart, high-quality wall mounting systems for televisions we find it important to support the sales of our products in different ways. Next to in-store materials, training etc. we can support you on-line as well.

With just a few simple changes to the way you present Vogel’s products on your website, you can enable an easy selection of products, removing buyer fear and uncertainty, not forgetting the way to communicate valuable consumer propositions, such as our promise of 100% fitment and Lifelong Guarantee, a proven way to reduce buyer remorse and returns.

Vogel’s can support your virtual space management to improve visibility of products and to realize cross selling with the purchase of televisions and wall mounts.

- Integrate Vogel’s product information on your website
- Integrate Vogel’s FlatscreenFitter on your website
- Support online promotions with Vogel’s Banners or skyscrapers

By using these tools you are able to increase sales guaranteed.

For more information on on-line support possibilities, contact Vogel’s.

VOGEL’S ACADEMY

We are proud to present our E-learning system, the online Vogel’s Academy. In this online tool, we help to “train the trainers”. With this new strategy for training retail staff, it will increase their performance rate. This tool aims to increase the attachment rate by up-selling and cross-selling and it is specifically developed for the 8000 Series. [www.vogelsacademy.com]

FLATSCREENFITTER

Vogel’s FlatscreenFitter© is an important online tool. Vogel’s was the first company to develop and introduce an up-to-date database with current and accurate information. It contains over 10000 types of flat screen TVs, which includes all ‘A-brands’ and virtually every other type of flat screen on the market.

Always remember that the shopper is tentative and together we can take away that uncertainty. The FlatscreenFitter can take away that barrier to make an effective sale! [www.flatscreenfitter.com]

NUMBER OF FLATScreens IN DATABASE

Vogel’s has more TVs in the database than other competitors.
TRADE MARKETING SUPPORT

LET’S STAND TOGETHER

With a planned and integrated approach, trade marketing can help promote the product range. The key to achieving this is an alliance of interest, a two-way conversation. Only then can Vogel’s become your lead brand and help you achieve profitable sales. We can help you by sharing knowledge, replicating best practice, enhancing product displays and training sales advisors. By becoming a strategic partner in wall mounts, our ambition is to maximise the sales in your stores and to increase profit and turnover.

Co-working
The result of such co-working will improve retailer performance within the market and will increase up-selling and cross-selling (sales of associated products).

GROW YOUR BUSINESS

We can also offer additional premium marketing support tools, subject to strategic partnership conditions. These include sales promotions, sharing consumer feedback based on market research, training and merchandising. These tools can help your business grow in response to customer needs.

TOOLS TO SUPPORT YOUR SALES

- POS MATERIALS (e.g. floor display)
- VOGEL’S FLATSCREENFITTER TOUCH (e.g. in-store touchscreen application)
- LOYALTY PROGRAMME
- PROMOTION MATERIAL
- TRAINING (Vogel’s Academy)
- PLANORAMMING (e.g. shelf space optimization)
- MERCHANDISING (e.g. Vogel’s sales tips)
VOGEL’S SALES TIPS

The most important factor in maximising profit margins is the presence of sales people on the shop floor. From research we know that sales people strongly influence to the decision making involved in buying a wall mount. Asking the shopper the right questions helps them make the right decision. That is why Vogel’s has developed a step-by-step sales tool.

STEP 1 To get relevant background information, ask your customer. “Where will you put your flat screen?”

STEP 2 Ask your customer. “What is your room situation?”

If the room is set-up around the TV and maximum flexibility is needed, please recommend the Motion+.

If the room has a corner setting and some flexibility is required, recommend the Motion.

If the set-up of the room does not require any flexibility, recommend the SuperFlat.

STEP 3 Explain to your customer the benefits of the Vogel’s 8000 Series mounts

Maximise your TV enjoyment
- 2-way turn 75°
- 90 degrees corner option
- SPS® to protect your screen and wall when turned
- CIS® to hide all unsightly cables

Optimise your TV enjoyment
- 2-way turn 45°
- CIS® to hide all unsightly cables

SuperFlat™ to the wall
- Only 20 mm to the wall

STEP 4 Technical fit
Vogel’s products fit every screen. Advise the consumer on product sizes.

S 10”-26” / 48-66 cm  M 26”-37” / 66-94 cm  L 32”-50” / 81-127 cm  XL 48”-65 / 102-165 cm

STEP 5 Listen carefully to your customer and possibly advise extra accessories

Tilt module EFA 8810/8820:
To tilt your flat screen up 15 degrees and down 15 degrees, so you can easily watch TV while lying on the couch or floor

Cable column EFA 8835/8840:
Space saving column to hide unsightly cables, depth only 20 mm. Available in 64 cm (25.2”) or 94 cm (37”), one AV multi support included

AV multi support EFA 8825:
To place AV equipment under your flat screen

Cable cover EFA 8740, EFA 8741
Vogel’s cable cover hides all unsightly cables

ALTERNATIVE OPTION
When your customer wants to place the TV on the floor, offer the Vogel’s floor stand

- Motion 2-way 30° turn
- Adjustable height
- Integrated cable storage
- Available in black or a combination of black and white

Technical fit
Vogel’s products fit every screen. Advise the consumer on product sizes.

S 10”-26” / 48-66 cm  M 26”-37” / 66-94 cm  L 32”-50” / 81-127 cm  XL 48”-65 / 102-165 cm

EFW 8145  EFW 8245  EFW 8345

EFW 8125  EFW 8225  EFW 8325

EFW 8105  EFW 8205  EFW 8305

EFW 8425  EFW 8405

L 32”-50” / 81-127 cm  MOTION  EFW 8340
### Africa

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<td>Becks Engineering Services</td>
<td>+23321769933</td>
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<td><a href="http://www.radionic.co.za">www.radionic.co.za</a></td>
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<tr>
<td>ZA</td>
<td>Radionic Distributors Pty Ltd.</td>
<td>+27117405573</td>
<td><a href="mailto:info@radionic.co.za">info@radionic.co.za</a></td>
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<td>+59994612262</td>
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<td>+5995422245</td>
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<tr>
<td>BR</td>
<td>Linear Audio</td>
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<td>Audio plus</td>
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<td>MX</td>
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<td>+525555951312</td>
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<td>VE</td>
<td>Electrodomesticos JVG Hogar C.A.</td>
<td>+582122855785</td>
<td><a href="mailto:cesarj10@cantv.net">cesarj10@cantv.net</a></td>
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<td>+61396454700</td>
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<tr>
<td>HK</td>
<td>Soundtronics Limited</td>
<td>+85223539939</td>
<td><a href="mailto:info@soundtronics.com.hk">info@soundtronics.com.hk</a></td>
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<tr>
<td>IN</td>
<td>ARN Systems Pvt Ltd</td>
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<tr>
<td>IL</td>
<td>Sirius Electronics Ltd</td>
<td>+97237356000</td>
<td><a href="mailto:sel@sel.co.il">sel@sel.co.il</a></td>
<td><a href="http://www.sel.co.il">www.sel.co.il</a></td>
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<td>+81336295040</td>
<td><a href="mailto:y.sugahara@os-worldwide.com">y.sugahara@os-worldwide.com</a></td>
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<tr>
<td>NZ</td>
<td>Mayo Group Ltd</td>
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<td><a href="mailto:vogels@mayogroup.co.nz">vogels@mayogroup.co.nz</a></td>
<td><a href="http://www.mayogroup.co.nz">www.mayogroup.co.nz</a></td>
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<td>+6562341618</td>
<td>adm <a href="mailto:Ing@simplenpure.com.sg">Ing@simplenpure.com.sg</a></td>
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<td>TW</td>
<td>Shouyo Electronics Co. Ltd</td>
<td>+88622765586</td>
<td><a href="mailto:joe@shouyo.com.tw">joe@shouyo.com.tw</a></td>
<td><a href="http://www.vogels.com.tw">www.vogels.com.tw</a></td>
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</table>
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**SPECIFICATIONS**

**56 56**

**LCD / PLASMA MOUNTS**

**WALL MOUNTS**

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<th>Screen Category</th>
<th>Adjustability</th>
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<td>Tilt</td>
<td>Turn</td>
<td>Full Turn</td>
<td>Perpendicular to wall</td>
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**THIN Series**

- **THIN RC 355**
  - Electronic remote-controlled
  - 32-52" / 81-132cm
  - Max. screen thickness: 40mm / 1.6"

- **THIN 345**
  - Full turn & Tilt
  - 32-52" / 81-132cm
  - Max. screen thickness: 40mm / 1.6"

- **THIN 375**
  - Tilt
  - 32-52" / 81-132cm
  - Max. screen thickness: 40mm / 1.6"

- **THIN 385**
  - SuperFlat
  - 32-52" / 81-132cm

**8000 Series**

- **EFW 1016**
  - SuperFlat
  - 19-26" / 48-66cm
  - S

- **EFW 1026**
  - Motion
  - 19-26" / 48-66cm
  - S

- **EFW 1045**
  - Motion+
  - 19-26" / 48-66cm
  - S

- **EFW 1055**
  - Motion
  - 26-32" / 66-84cm
  - M

- **EFW 1065**
  - Motion
  - 26-32" / 66-84cm
  - M

- **EFW 1075**
  - Motion+
  - 26-32" / 66-84cm
  - M

- **EFW 1085**
  - SuperFlat
  - 26-32" / 66-84cm
  - M

- **EFW 1095**
  - Motion
  - 26-32" / 66-84cm
  - M

**8400 Series**

- **EFW 1135**
  - Motion+ 42-60" / 106-152cm

**EMO**

- **EFW 4465 RC**
  - Electronic remote-controlled
  - 42-46" / 107-116cm
  - XL

**6000 Series**

- **EFW 6146**
  - Optimally Adjustable
  - 14-20" / 35-52cm
  - S

- **EFW 6246**
  - Optimally Adjustable
  - 23-32" / 57-81cm
  - M

- **EFW 6346**
  - Optimally Adjustable
  - 32-50" / 81-127cm
  - L

- **EFW 6446**
  - Optimally Adjustable
  - 42-65" / 106-165cm
  - XL

- **PHW 108**
  - Flat & Tilt
  - 95-113cm / 37.5-44.4cm
  - XL

**Evolution**

- **EFW 1138**
  - Desk - Wall mount
  - 10-24" / 25-61cm
  - M

**Physix by Vogel’s**

- **PHW 105**
  - Flat
  - 19-26" / 48-66cm
  - S

- **PHW 205**
  - Tilt
  - 19-26" / 48-66cm
  - S

- **PHW 305**
  - Turn
  - 19-26" / 48-66cm
  - S

- **PHW 108M**
  - Flat
  - 26-32" / 66-84cm
  - M

- **PHW 208M**
  - Tilt
  - 26-32" / 66-84cm
  - M

- **PHW 308M**
  - Turn
  - 26-32" / 66-84cm
  - M

- **PHW 101L**
  - Flat
  - 32-50" / 81-127cm
  - L

- **PHW 201L**
  - Tilt
  - 32-50" / 81-127cm
  - L

- **PHW 301L**
  - Turn
  - 32-50" / 81-127cm
  - L

- **PHW 103L**
  - Flat
  - 40-65" / 101-165cm
  - XL

- **PHW 203L**
  - Tilt
  - 40-65" / 101-165cm
  - XL
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**SPECIFICATIONS**
## LCD / PLASMA MOUNTS
### WALL MOUNTS

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<th>FingerTip Movement (by SMM)</th>
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### FLOOR STAND

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### CEILING MOUNT

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**SPECIFICATIONS**
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### 4000 Series

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### PROJECTOR MOUNTS

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### LOUDSPEAKERS MOUNTS

#### WALL MOUNTS

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### TV MOUNTS

#### WALL MOUNTS

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## Specifications

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